

Why Finance Teams Choose Sage Intacct Over NetSuite:

A Detailed Comparison

Sage Business Partner

Sage Tech Partner



Intro

When it's time for new finance software, you'll find two major players: **Sage Intacct, a financial solution**, and NetSuite, an enterprise resource planning (ERP) solution.

Both platforms offer robust financial management features, powerful reporting and analytics, and integration with other software platforms.

This eBook compares Sage Intacct and NetSuite and highlights the critical differences between financial and ERP solutions.

Sage Intacct: **Specialized Financial Solution**

Sage Intacct is a specialized financial solution that manages financial processes. It offers multiple accounting tools, including accounts payable and receivable, general ledger, and reporting.

As a best-in-class solution, Sage Intacct is ideal for finance teams that need specialized accounting tools. This specialization means **Sage Intacct's financial management features are more advanced** than NetSuite's, with more detailed reporting and forecasting capabilities.



NetSuite: **All-Encompassing ERP Solution**

NetSuite is an all-encompassing ERP solution that aims to replace your entire system—not just your accounting software. While this will benefit some organizations, it can be overwhelming for finance teams that require only financial management tools. Plus, NetSuite's financial management features aren't as advanced as Sage Intacct's, and its multi-entity accounting capabilities aren't as comprehensive.

NetSuite's all-encompassing features also add complexity that requires extensive customization to meet finance teams' needs. While NetSuite's financial management tools are suitable for many organizations, they likely don't provide the level of detail required by finance professionals.

Sage Intacct: **Integration With Mission-Critical Applications**

Sage Intacct seamlessly integrates with multiple other software platforms, including Salesforce, Avalara, and Bill.com. This makes Sage Intacct an ideal choice for finance teams, as these integrations help streamline operations, reduce manual data entry, and eliminate errors.

Sage Intacct's application programming interface (API) also allows for custom integrations, so you don't have to sacrifice any of your other software solutions—they're all compatible with Sage Intacct.



NetSuite: **Limited Integration Capabilities**

NetSuite's integration capabilities are limited compared to Sage Intacct's. While NetSuite does integrate with other software platforms, the customization required can be time-consuming and costly.

And because NetSuite's goal is to replace your whole system, it doesn't prioritize integration and isn't ideal for finance teams that want to continue working with their organization's existing mission-critical applications.



Sage Intacct: Seamless Over-the-Air Quarterly Updates

Sage Intacct's seamless over-the-air quarterly updates are included in the subscription price. These updates ensure the platform is always up-to-date and functioning optimally.

And they're always implemented automatically, with no disruption to your operations.

NetSuite: Additional Costs for Upgrades

NetSuite charges an additional cost for each upgrade, which gets expensive—especially for organizations with limited budgets.

Sage Intacct: Modular Functionality & Reasonable Price Tag


Because Sage Intacct is a financial solution and not an ERP, you can implement it in stages—also known as a modular implementation. This means you can implement only the functionalities your business needs, with the option to add more when you need them.

This contributes to Sage Intacct's reasonable price tag because you aren't paying for features you don't need—a flexible, affordable way to grow your business.



NetSuite: Encompassing Solution With an Enterprise-Level Price Tag

As an ERP solution, NetSuite wants to replace your operating solution, not enhance it. That means you must implement the whole solution, which comes at a much higher price tag—and you don't just pay for the software, you also pay for updates.



Sage Intacct vs. NetSuite for Finance Teams: The Conclusion

So, while Sage Intacct and NetSuite both offer financial management tools and integrate with other software platforms, Sage Intacct is a specialized finance platform designed by finance for finance. It offers advanced financial management tools and is reasonably priced for small to midsize businesses.

As an all-encompassing ERP solution, NetSuite takes over all your process, not just accounting, overwhelming finance teams that require only financial management tools. In addition, NetSuite's upfront price tag is much higher, upgrades are costly, its integration capabilities are limited, and it offers limited specialized accounting functions.

Ultimately, Sage Intacct's affordable upfront price, free upgrades, specialization, and seamless integration with other systems make it the ideal solution for financial teams that need accounting tools like accounts payable and receivable, general ledger, and reporting but not a system that takes over their whole organization.



Vision33 helps growing businesses deliver on the promise of technology through enterprise resource planning (ERP), financial, automation, and integration solutions. Vision33 has the people, processes, and technology to help businesses solve everyday challenges and seize new opportunities for growth and transformation.

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