

Bringing Business Information
Together on One Platform With
SAP Business One



ABOUT



Founded in 1997 and located in St. Louis, Missouri, Environmental Management Alternatives (EMA) is a growing, privately held company in the billion-dollar global environmental services industry. EMA disposes of hazardous and non-hazardous waste, recycles industrial and chemical process byproducts, and provides on-site plant maintenance and remediation across the United States.

Company

Name:

Environmental Management Alternatives, Inc

Industry:

Environmental services

Previous Software System:

QuickBooks, Microsoft Excel, Microsoft Outlook

Headquarters:

St. Louis, Missouri

Visit them at www.ema-env.com

“SAP gave us an integrated approach where everything is on one platform. In addition, we have the data to support ramping up growth based on looking at it from within SAP Business One.”

Mike Hylla, owner of Environmental Management Alternatives



The Challenge

Before moving to SAP Business One, EMA used multiple data repository systems. Customer and supplier information and financial management were in QuickBooks, a basic accounting software solution. The company also used Microsoft Outlook and Excel to track individual jobs and appointments, sales playbooks, and HR information.

Multiple systems meant information was divided into silos, making reconciling data to a central location difficult and time-consuming. The lack of data visibility prevented EMA from performing sales and financial forecasts and optimizing its resource utilization. As the company grew, the systems couldn't keep up.





Because of SAP Business One, we get a lot of visibility and more accurate information for managing the company because all our processes are on one platform. SAP Business One has also given us more visibility downstream as to where we're going and what we want to do."

*Mike Hylla, owner of
Environmental Management Alternatives, Inc*

The Solution

When EMA realized what it needed to propel the business forward, the company chose SAP Business One. SAP Business One's integrated system allows all EMA's business data—including HR, finance, sales, and marketing—to reside on one platform, offering employees complete visibility across every business area.

With this integrated business management solution, EMA benefits from real-time data insights for faster, more accurate decision-making.

SAP Business One also offers extensive analytics tools, so EMA can track the profitability of individual jobs and projects based on headcount, utilisation time, and non-productive hours, which its previous systems couldn't do.



Working with Vision33

EMA understood that a partner could help it fully leverage the new technology. "Vision33 is a very knowledgeable partner; in fact, we called one of the consultants 'The Professor' due to his SAP Business One knowledge," says Mike Hylla, owner of EMA.

Having never had an ERP system, EMA benefited from the expertise of an experienced partner. "Vision33 was awesome. They did a really good job in getting us set up in terms of understanding our needs and expectations. Overall, our relationship with Vision33 was very collaborative," recalls Hylla.



Vision33 was awesome. They did a really good job in getting us set up in terms of understanding our needs and expectations. Overall, our relationship with Vision33 was very collaborative."

*Mike Hylla,
owner of Environmental Management Alternatives, Inc*





Vision33 transforms business processes and results for customers by delivering value through the promise of technology and its benefits for growing businesses. For over 30 years, Vision33 has helped companies integrate and automate their business processes and applications to better serve their customers, employees, and stakeholders. The technologies may have changed drastically in 30 years, but Vision33's mission has never wavered.

With over 1,000 customers worldwide, Vision33 helps manufacturers, distributors, service firms, and SaaS businesses outperform their competition and lead their industries with successful technology investments.

With nearly 500 employees, Vision33 offers product expertise, business experience, and innovative technology leadership. Whether a global company with 100 subsidiaries or a small business, Vision33 works alongside every customer to meet their goals.

Vision33 also has formal partnerships to resell, implement, and support leading ERP applications, is a leader in cloud deployment, and has developed exclusive products, including Saltbox (saltbox.io) and iDocuments (idocuments.io).

For more information about Vision33, visit www.vision33.com.

Contact your nearest Vision33 sales office to discuss how we can help transform your business.

United States

7545 Irvine Center Drive,
Suite 200
Irvine, California 92618
Tel: +1 949 420 3300
contact@vision33.com
www.vision33.com

Canada

210 Water Street, Suite #400
St. John's, NL A1C 1A9
Tel: +1 709 722 7213
contact@vision33.com
www.vision33.ca

Europe

1 Heathgate Place, Unit 1
75-87 Agincourt Road
London, NW3 2NU
Tel: +44 (0) 20 7284 8400
contact@vision33.co.uk
www.vision33.co.uk

