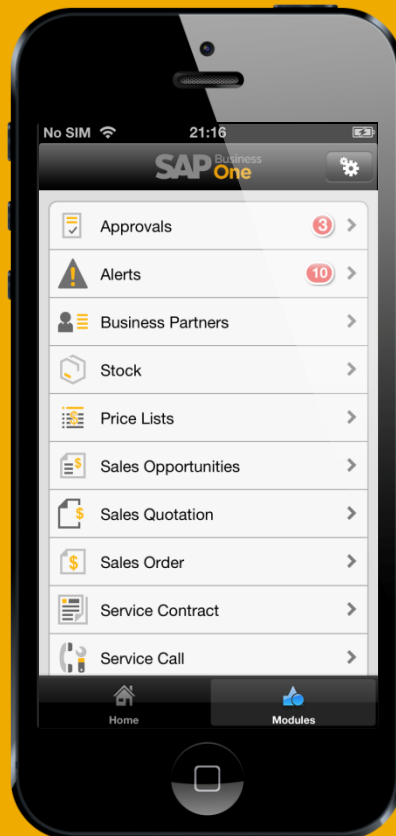


# SAP Business One for iPhone and iPad

Version 1.8.x

March 2013



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# SAP Business One for iPhone and iPad - Introduction

This app allows you to access SAP Business One, SAP's enterprise resource planning application for small businesses, anywhere, anytime.

Managers, executives, sales reps, and service techs can stay informed about their business, view reports, manage contacts, and handle sales and service activities.

## Complete:

- Access, create and change all relevant information you need to do your job
- Ensure critical information is always at the fingertips of those who need it most

## Intuitive:

- Navigate with ease, see data graphically represented

## Interactive:

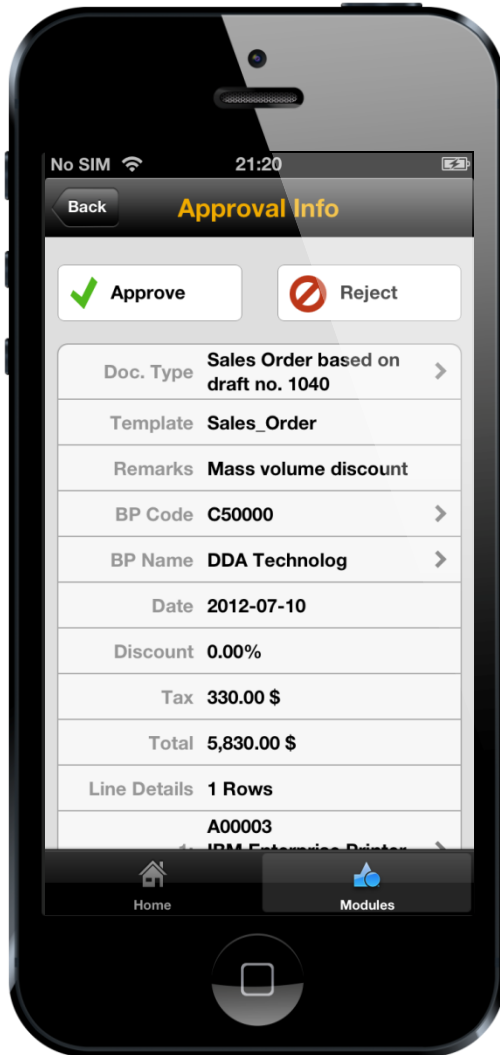
- Access data real-time
- Respond directly and trigger processes
- All changes automatically update your SAP Business One backend



Home / KPI Screen (iPad)

# SAP Business One for iPhone and iPad

## Key features - Alerts and approvals

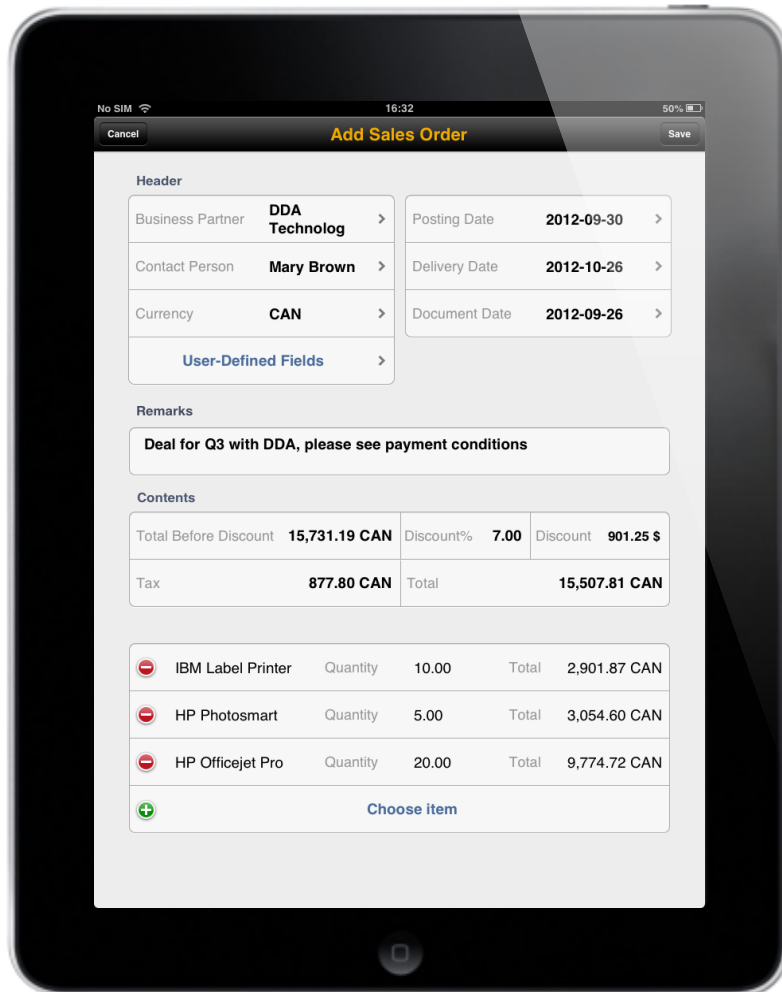


### Alerts and Approvals

- Get alerts on specific events, such as deviations from approved discounts, prices, or credit limits
- Use intuitive interface to sort alerts by date, type or priority
- View and complete approval requests with minimal clicks
  - Drill into relevant data before making your decision
  - Ask for additional information or provide comments in the approval process

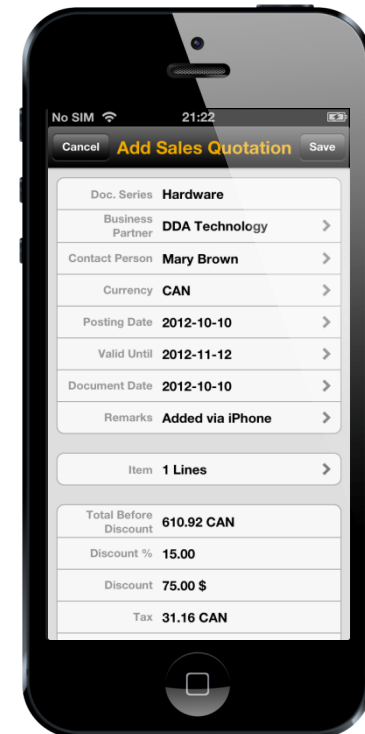
# SAP Business One for iPhone and iPad

## Key features – Sales activities



## Drive Your Sales Activities

- Create, edit or view Sales Opportunities, Sales Quotations, and Sales Orders

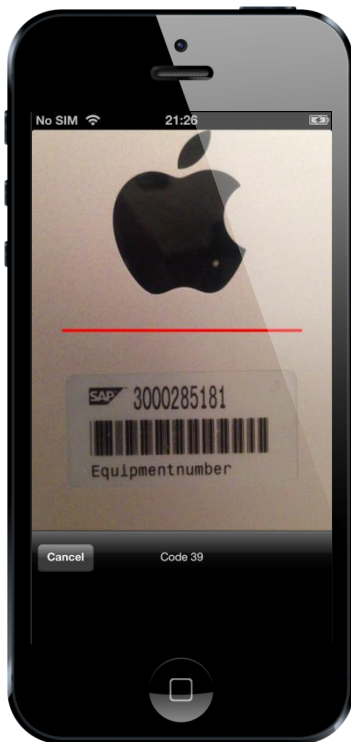


# SAP Business One for iPhone and iPad

## Key features – Service contracts and service calls

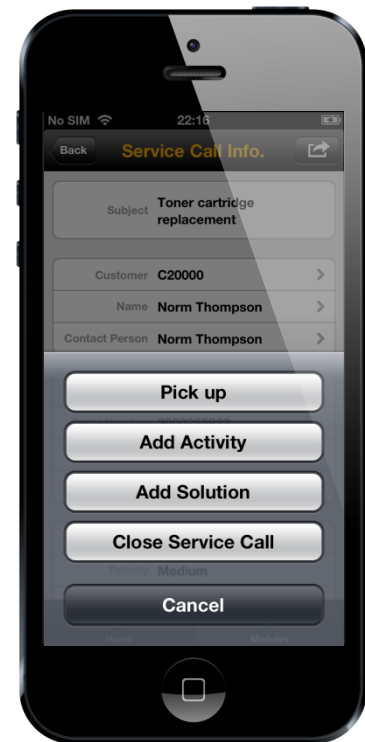
### Service Contracts

- View details of service contracts and search for service contracts
- Search for and view customer equipment cards by entering an item's serial number for a keyword search or by using an item's barcode to scan a serial number



### Process Service Calls

- Handle service activities, from picking up to closing a service call, and track solution details
- Look up related service calls from service contracts or customer equipment cards



# SAP Business One for iPhone and iPad

## Key features – Reports and dashboards

Visualize key information about your business in real-time by customized or predefined reports and dashboards – And share both by e-mail

### Reports

- Use built-in, parameterized SAP Crystal reports to present key business information
- Add customized reports

### Interactive Dashboards

- See all your key business data
- Maximize each single chart
- Use pre-defined dashboards for Sales Analysis, Purchase Quotations, and Cash Flow

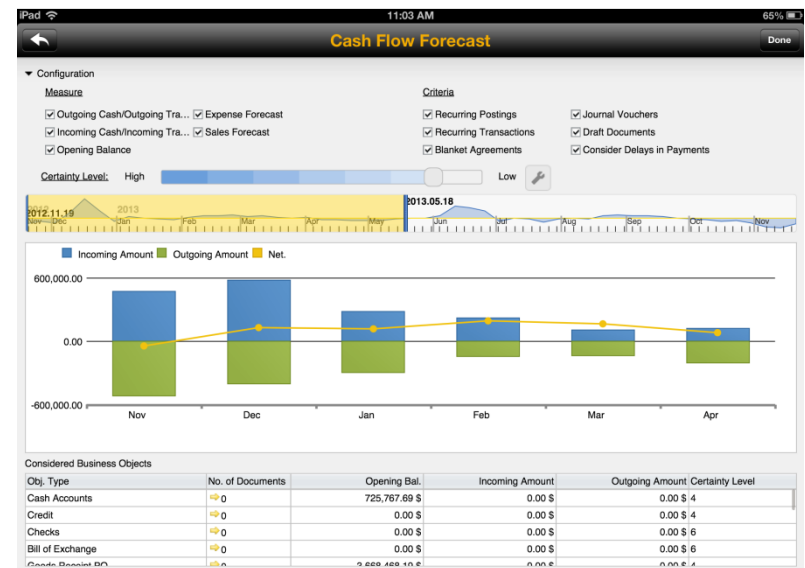
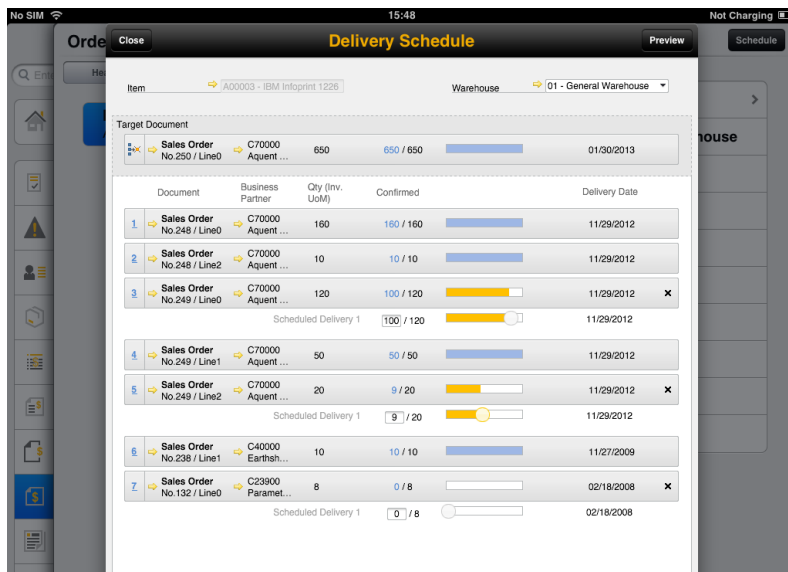
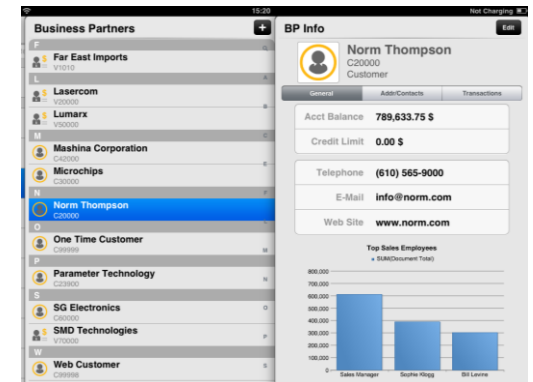


# SAP Business One for iPhone and iPad

## Key features – Using SAP's in-memory technology

### Extremely powerful iPad scenarios with SAP Business One, version for SAP HANA

- Enterprise Search integration
- Pervasive analytics for BPs and inventory
- Cash flow forecast dashboard
- Available-to-Promise (ATP) check when creating sales orders
- Delivery rescheduling for existing sales order items





# SAP Business One for iPhone and iPad

## Key features – Access business partners

### Manage Business Partner Information

- Create new customers, vendors, or leads
- View Business Partner details, including account information
- Access related sales documents (sales quotation / sales order / sales opportunity)
- Check or modify addresses, email-addresses, phone numbers, contact details
- Initiate a phone call, email, or text message
- Locate your contact on a map and plan a route
- Log new activities, optionally synch activities into the calendar of the device
- View historical activities, and special prices



# SAP Business One for iPhone and iPad

## Key features – Monitor inventory and drive sales



### Monitor Inventory and Product Data

- Monitor stock/inventory levels
- Get detailed product information for all items in stock
- Preview item pictures and check pricing information such as purchase and sales price
- Find detailed inventory information by warehouse

# SAP Business One for iPhone and iPad Installation and free trial for everyone

## Simply test-drive the app immediately

Even if you're not a SAP Business One customer today, try the app and see how it will change how you do business.

SAP provides a hosted Business One environment that you can connect to instantly.

## Begin your demo or trial in two easy steps:

- Install the free app on your device via Apple App Store or [iTunes](#)
- Start the app and use the demo option for logon\*



# SAP Business One for iPhone and iPad

## Get connected to your business information

### Requirements

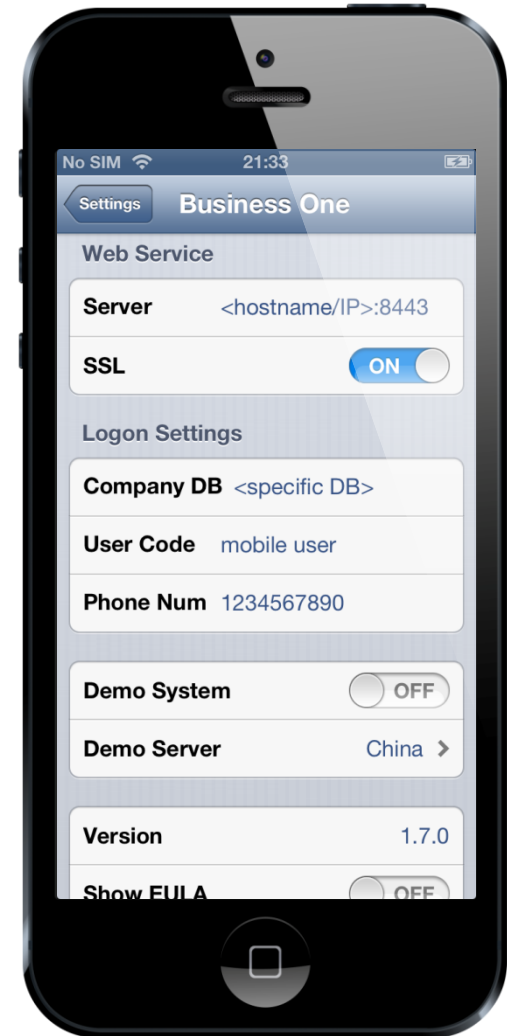
- To use this app with your own business data, you must run SAP Business One release 8.8 PL12, 8.81, 8.82, or 9.0 with the integration framework of SAP Business One as backend
- Each mobile user needs a professional, limited (limited Financial / Logistics / CRM) or starter package user license of SAP Business One
- Our universal app is optimized for iPhone, iPod touch, and iPad. Its single binary adapts to the current device and offers the best user experience

### Languages

Supports all SAP Business One / iOS languages

### Security

- SSL / VPN secured online server access, no offline usage
- No data storage or caching of business data on device
- Device MAC address authorization per user, each user can register up to two mobile devices for non-concurrent access
- Basic authentication, permission control concept within the app, and module permission / data ownership concept



# SAP Business One for iPhone and iPad – Release details

**Note: New app versions are backward compatible, see compatibility concept in [SAP Note 1602674](#)**

**Version 1.9 – Planned new functions** (some only supported in conjunction with SAP Business One 8.82 PL12; SAP Business One 9.0 PL04; SAP Business One 8.82, version for SAP HANA PL03; SAP Business One analytics 1.1 powered by SAP HANA PL01)

- Enhanced sales function, such as sales catalog
- Enterprise Search and Dashboards of SAP Business One analytics 1.1 powered by SAP HANA
- Support cube data source and predictive ability for pervasive analytics
- Pervasive analytics as customized dashboard
- Filtering view for business partner, opportunity, and service call lists
- Sales employee can be assigned and edited in sales orders or sales quotations
- Activities can be added to sales opportunities
- Payment terms and default pricelist for business partners

**Planned availability app 1.9:  
May 6<sup>th</sup> -10<sup>th</sup> 2013**

**Version 1.8.4 - This patch fixes the following issues:**

- Dashboards aren't refreshing on iOS 6.0 or higher (SAP note 1812643)
- "Error - Cannot get document details" on opening Sales Quotations (SAP note 1812716)
- Pervasive analytics is not available for SAP Business One 8.82, version for SAP HANA (SAP note 1823852)
- The report module is missing when connected to SAP Business One OnDemand 1.0 (SAP note 1800897)

**Version 1.8.1 – New key functions** (only supported in conjunction with SAP Business One 8.82, version for SAP HANA PL01 / SAP Business One 8.82 PL10)

- Several new scenarios in conjunction with SAP Business One, version for SAP HANA, which uses SAP's in-memory technology: Enterprise Search integration; Pervasive analytics for BPs and inventory; Cash flow forecast dashboard; Available-to-Promise (ATP) check when creating sales orders; Delivery rescheduling for existing sales order items
- Additional enhancements include: "Warehouse" and "Delivery Date" can be changed for existing document items; Inventory can be displayed by warehouse when creating sales documents; User-defined fields are supported at document row level; Validation check is performed for mandatory user-defined fields; Date picker supports time selection for task-type activities; SAP Business One OnDemand hosting solution is supported with a domain user logon and an automatic configuration using the link from an e-mail

# SAP Business One for iPhone and iPad – Release details

**Note: New app versions are backward compatible, see compatibility concept in [SAP Note 1602674](#)**

## **Version 1.7.0 – New key functions (some only supported in conjunction with SAP Business One 8.82 PL09)**

- Non-concurrent access with up to two mobile devices per user allowed
- Support of selection criteria for the SAP Crystal Reports software
- Selection of a company database from a list at logon
- Enhanced sales documents with additional options for handling, viewing, and editing
- Use of SAP's in-memory technology with generic support of SAP Business One, version for SAP HANA
- Optimized for iOS 6 and iPhone 5

## **Version 1.6.0 - New key functions (some only supported in conjunction with SAP Business One 8.82 PL06)**

- Sales Order enhancements, such as approval, additional fields, filter options, and default BP currency
- Improved user interface for iPad
- Support of multiple branches (Brazilian localization; see SAP Notes 1690528 and 1648713)
- Media Access Control (MAC) address of device used for authorization instead of UDID

**Note: Version 1.6.0 requires  $\geq$  iOS 5.0**

## **Version 1.5.0 - New key functions (only supported in conjunction with SAP Business One 8.82 PL03)**

- Creation of Sales Order / Sales Quotation
- Handling of Service calls

**Note: 1.5.0 last version for iOS  $<$  5.0**

# SAP Business One for iPhone and iPad

## Positioning and planned functions

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SAP Business One for iPhone and iPad should cover all basic customer needs, including business processes, reporting and generic extensibility.

Any additional, specific requirements should be covered by Software Solution Partners.

### **Selected functions planned for upcoming releases:**

- Additional fields customization
- Document default SAP Crystal Reports layout printing
- Improved activity management
- Enhanced functions for small enterprise executives
- Copying sales quotation to sales order

# SAP Business One for iPhone and iPad Extensibility



Design the web page based on a template

Implement web service call on the integration framework of SAP Business One

Call script API to link with system module (such as Business Partner )

Register new web component in SAP Business One system

See your own business scenarios inside the app

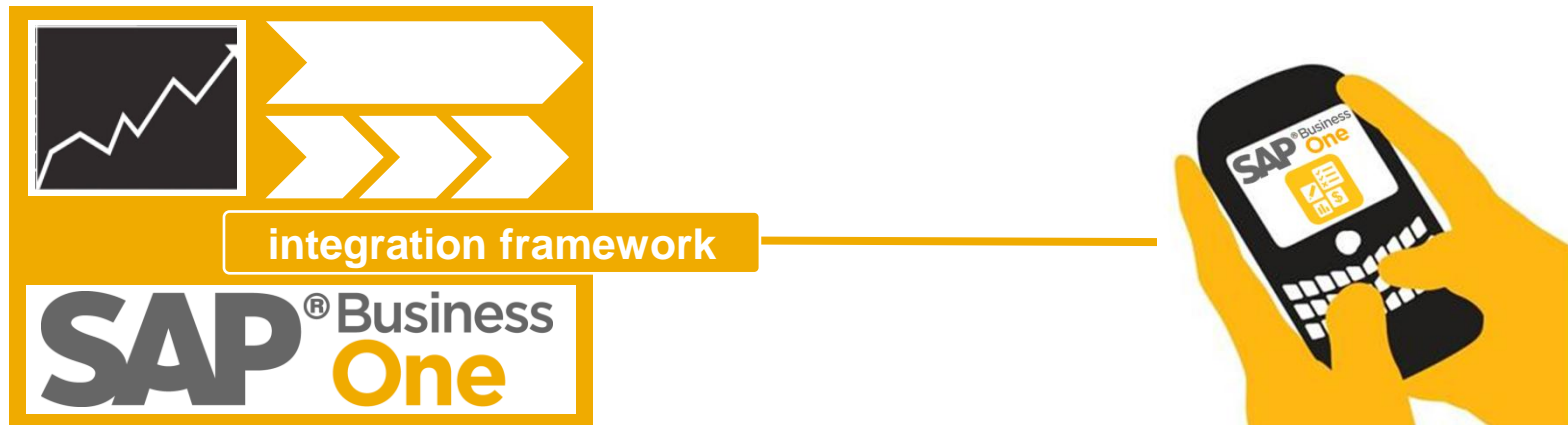


# SAP Business One Mobility

## Technology background

### Mobile capabilities\* based on the integration framework of SAP Business One

- Technology to build mobile applications to give customers constant read- and write-access to their most important data in SAP Business One
- Anytime and anywhere interaction makes our customers more productive
- Support for transactional processes and analytics with real-time access to information and transactions
- Basis for Software Solution Partners to co-innovate and distribute applications specific to additional platforms, industries, business processes or specific technical approaches



# Success stories about SAP Business One mobility – Result of the collaboration between SAP and our partners

**Martin & Pleasance**  
Australia - Healthcare

SAP Business One mobile application

"With the added business mobility to custom and access..."

**Sigma home products**  
China – Household products

SAP Business One mobile application

"With the added business mobility to custom and access..."

**DREXX s.r.o.**  
Czech Republic – Holding company

SAP Business One mobile application

"With the added business mobility to custom and access..."

**POS Media Europe**  
Czech Republic - Point of Sale media products

SAP Business One mobile application

"Due to savings, double execution, reduced transportation..."

**Planning and Trading Kft.**  
Hungary – Wholesale air conditioning

SAP Business One mobile application

"With SAP all the management now available with a single click..."

**X-MultimediaShop Kft.**  
Hungary – Electronic Retail Store

SAP Business One mobile application

"Our sales on the iPad with SAP Business One work effectively online..."

**Customer quotes**

*"SAP Business One and the Apple Mobiles provide a lot of benefits which help to focus on business in and out of office as well!"*

**András Horváth,**  
General manager

**Customer quotes**

- The SAP Business One and the Apple Mobiles provide a lot of benefits which help to focus on business in and out of office as well.
- Because of the flexibility of the SAP Business One and the experiences of implementation partner the implementation phase was extremely short not more than two weeks..

**Implementation partner** Contact Plus Consulting

**XMS** Accounting & Finance Website - <http://www.xms.hu/>

**SAP Business One**

**SAP Business One**

**ENTERTAINMENT TRADING**  
CONSUMER ELECTRONICS PLAYER  
ACHIEVES RAPID GROWTH AND GAINS  
REMOTE ACCESS TO BUSINESS DATA

"Since the solution went live, we've experienced annual growth of around 30%. And a large proportion of this can be attributed to SAP Business One."

**QUICK FACTS**

- Company Name: Entertainment Trading
- Location: Hørsholm, Denmark
- Industry: Consumer products
- Products and services: Distribution, sales, and marketing of a wide range of consumer and console games
- Revenue: €20.8 million
- Employees: 26
- Web site: [www.entertainmenttrading.com](http://www.entertainmenttrading.com)
- Implementation partner: Bayon IT

**Challenges and Opportunities**

- Ensure smooth, reliable processes across the entire business
- Increase transparency into key business data
- Support full integration of online shop with back office
- Enable better monitoring and more straightforward reporting
- Pave the way for future enhancements and further business growth

**Implementation Highlights**

- Outstanding teamwork between Entertainment Trading and Bayon IT
- Project completion in just 5 months
- Smooth cutover to the new solution

**Why SAP**

- Comprehensive support for all aspects of enterprise resource planning
- Regular delivery of enhancements and upgrades
- Standardized, fully integrated solutions

**Benefits**

- Greater visibility across the organization
- Smoother business processes
- Sustained business growth
- Improved flexibility of IT infrastructure
- Anyone, anytime access to business data

**Existing Environment**

**Panificadora Hawit - (Honduras)**  
**Bakery**

**Industry** Consumer goods

**Employees** 150 employees

**Reasons for choosing SAP**

- We evaluate other solutions but SAP allowed us to have control in administration and production processes, providing full integration from the production order to the invoice

**Key benefits**

SAP Business one integrated to Apple iPhone:

- Mobility to the CEO
- Control and monitor processes
- Availability of the information because the company works 24 hours a day.

**Customer quotes**

- "I can definitely conclude that the mobile functionality makes me feel more at ease and safer with regards to control, processes and decision-making." Jason Hawit-CEO
- "The mobile solution for SAP Business One allows to make decisions from anywhere in real time regardless of the amount of information to be analyzed" Darwin Diaz - IT

**Implementation partner** Inforum

**inforum** información en acción

**SAP**



# Further Information

## **FOR CUSTOMERS**

[SAP Business One on our public web site](#)

[SAP Store for Mobile Apps - Business mobile apps from SAP and partners](#)

[SAP Business One for iPhone and iPad User Guide](#)

## **FOR PARTNERS**

[Mobility with SAP Business One page on SAP PartnerEdge](#)

[SAP Note 1602674 - Business One for iPhone and iPad - Troubleshooting and compatibility information](#)

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