Vision33

Empower business partners to transact business with you 24/7.

Give your partners the self-service experience they expect.

In today's competitive global market, over 70% of customers and business partners expect a self-service option for managing their commercial inquiries and transactions. These savvy buyers are drawn to companies that are customer-centric, responsive, and easy to do business with.

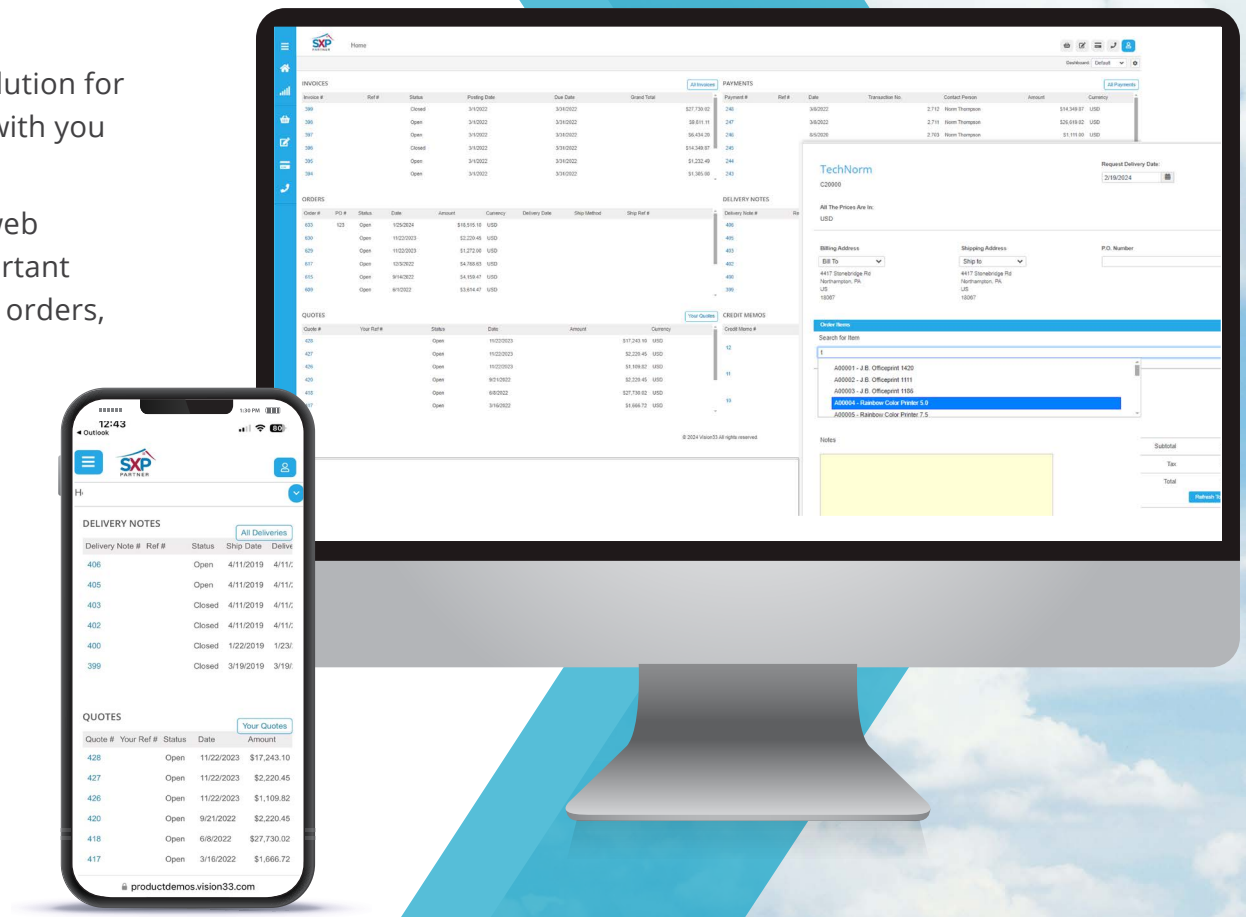
That's where SXP Partner Edition comes in.

Doing business with you just got easier.

SXP Partner Edition is a browser-based portal solution for enabling business partners to transact business with you anytime, anywhere.

Mobile-friendly and accessible via any standard web browser, SXP provides self-service access to important account data and key documents such as quotes, orders, deliveries, and statements. It also empowers partners to perform common business transactions like paying bills, submitting service requests, and checking order statuses.

With its native SAP Business One integration and out-of-the-box dashboards and reports, you'll get up and running quickly for a predictable monthly cost.



What can you achieve with SXP Partner Edition?

Drive new levels of efficiency

Add interactive elements like order forms to any web portal.

Increase cash flow

Receive payments online via credit card and ACH.

Reduce operating costs

A web-based portal eliminates costly paper-based transactions like printing and mailing invoices.

Spend less time responding to inquiries

Empower your business partners to self-serve so you have more time, money, and energy for strategic priorities and to grow the business.

Extend the value of SAP Business One

Unlock new levels of operational efficiency by maximizing the value of your data and investment in SAP Business One.

Improve partner satisfaction and retention

Statistics show that partners are more satisfied when the barriers to doing business are removed.

Key features

- Real-time integration with SAP Business One
- Easily configured within SAP Business One
- Out-of-the-box dashboards and reports
- Transaction processing:
  - Payments – Accept online payments and display payment history
  - Service tickets – Receive new service requests and share ticket status
- Hosted in AWS Cloud
- Drag-and-drop columns, dynamic pivot-style tables, and powerful filtering
- Mobile-friendly browser interface
- Supports multiple languages
- Customizable to your brand

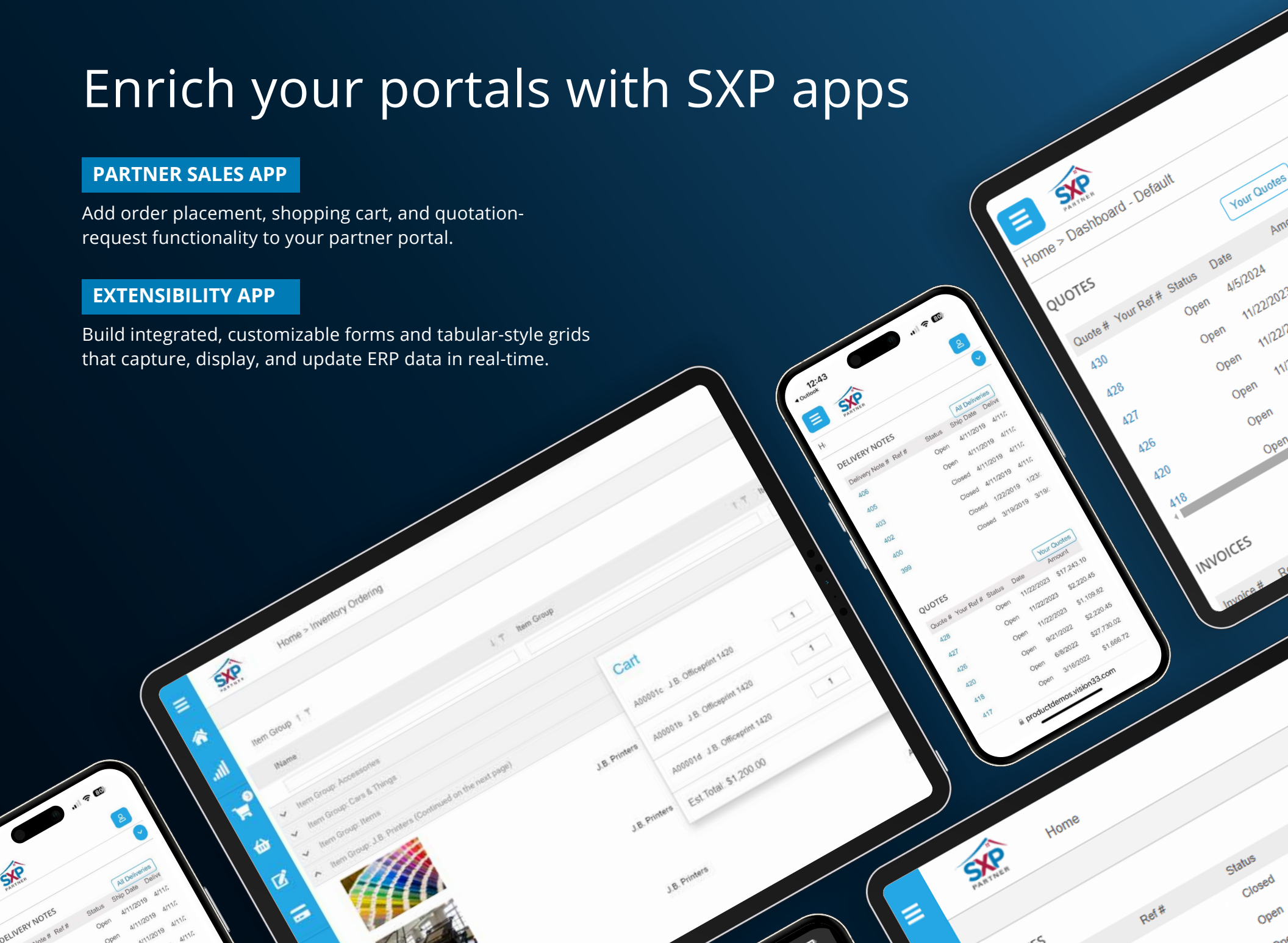
Enrich your portals with SXP apps

PARTNER SALES APP

Add order placement, shopping cart, and quotation-request functionality to your partner portal.

EXTENSIBILITY APP

Build integrated, customizable forms and tabular-style grids that capture, display, and update ERP data in real-time.

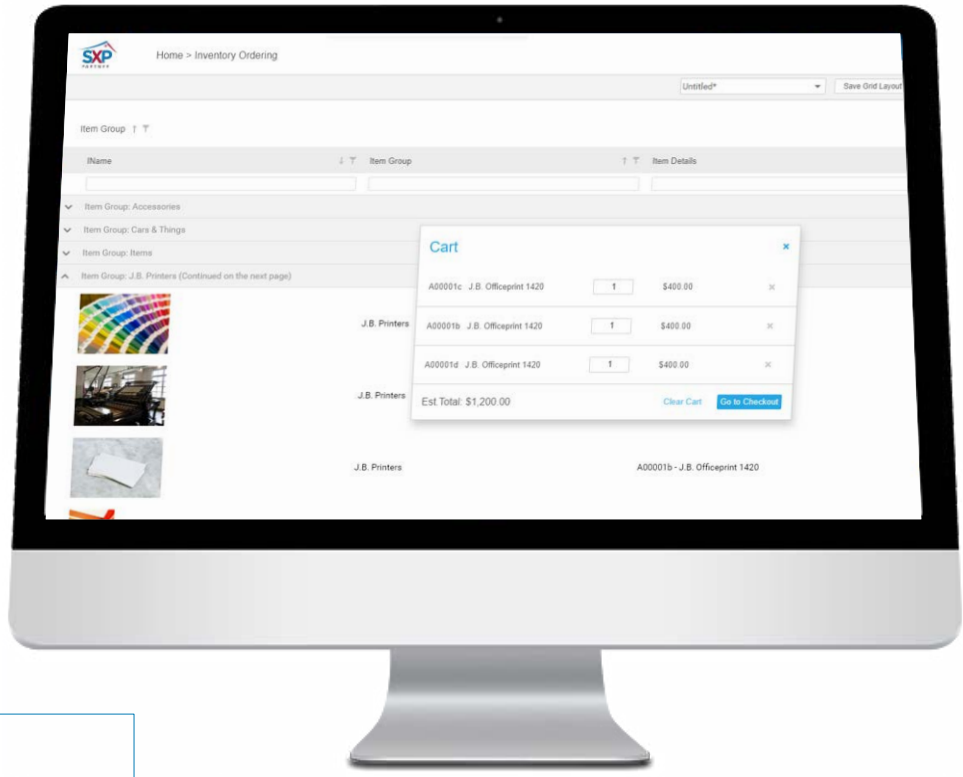


PARTNER SALES APP

Add order placement, shopping cart, and quotation-request functionality to your partner portal.

Sales are the epicenter of growth, but order processing takes time away from selling. Adding quote, order, and shopping cart functionality to your portal eliminates cumbersome processing time and satisfies your partners' desire to self-serve.

The Partner Sales app makes it easy for business partners to independently order products or services and submit quote requests from their web browser.

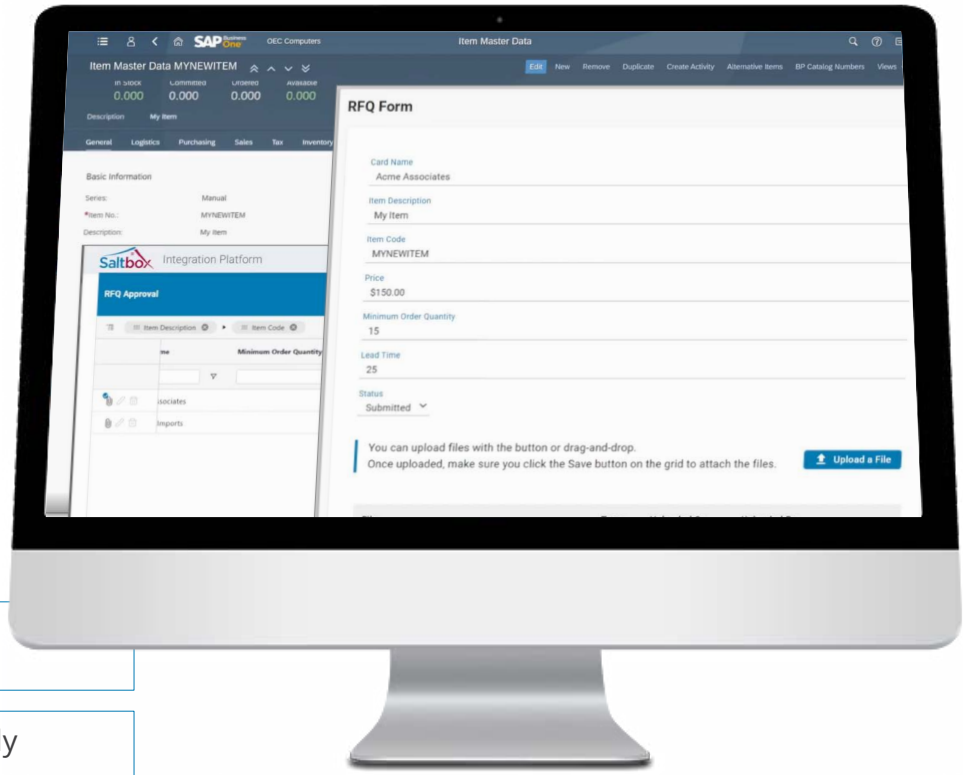


- Orders - Enable partners to place orders, reorder, see order history, and view order shipping status
- Quotes - Enable partners to submit quote requests
- Shopping cart - Enable partners to quickly shop for multiple items with shopping cart functionality

EXTENSIBILITY APP

Leverage the power of Saltbox to add sophisticated capabilities to any web portal.

The Extensibility app enables you to add interactive forms, tabular-style grids, and nested grids that capture and present data, automate processes, and write data back to SAP Business One in real-time.



- Create custom apps to capture, view, and edit data & save it back to SAP Business One (or other systems)
- Build interactive forms and grids that enable end users to directly capture, view, and edit system data from their browser
- Integrate and present data from one or more business systems (e.g., an ERP solution or accounting system)
- Embed apps into SXP web portals
- Leverage Saltbox workflows to automate business processes

About Vision33

Vision33 solves business challenges through the promise of technology and the value it delivers.

Historically focused on reselling and deploying ERP solutions for small and mid-market companies, we've developed a modern suite of cloud solutions that extends the value of business systems, including SAP Business One, SAP Business ByDesign, and Sage Intacct.

Our integration, automation, and interactive web portal technologies help customers achieve peak operational efficiency and continuous growth.

We look forward to exploring digital transformation opportunities with you!

Contact your customer relationship manager (CRM) or email contact@vision33.com to schedule a demo.

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