

Sage 50 functionality issues

How Sage Intacct can help



Sage 50 pain point	Sage Intacct resolution
System slows down due to high number of transactions, high user traffic or using Sage Drive to access remotely	Industry Standard Database which scales with usage – no slowing down, no stalling. Businesses can process millions of transactions across hundreds of companies without any impact on speed.
Sage Drive remote access drops connection and kicks users out of the system meaning calls to the technical support team to fix	True Cloud, access is via web browser, connect from anywhere with internet connection. More time running your business, less time problem solving.
Reaching user and entity limit	With Sage Intacct, customers can process millions of transactions across hundreds of companies
Sage 50 does not provide permission-based roles	Sage Intacct offers permission-based roles for easy and timely deployment and ensures delegation of duties
Sage 50 does not support Expansion into other countries, needing better FX capabilities, FX consolidation across entities and multi legislation	Use accurate, automated exchange rates for currency conversions and revaluations that stay up-to-date, even as rates change. Automatically balance your inter-company transaction entries across entities with multiple base currencies. Our accounting software for multiple entities automates financial consolidation activities including currency conversions, inter-entity transactions, local tax reporting and more.
Foreign currency rates are manual and do not link to live exchange websites	Sage Intacct offers automated daily FX rate feed

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Can only report in base currency	Sage Intacct offers input, consolidation and reporting in multiple currencies
Cannot manage Multiple entities in Sage 50. Business needs to view group accounts, consolidate groups or multiple groups within the organisation. Needing multi entity environment with shared chart of accounts	Sage Intacct for multiple entities automates financial consolidation activities including currency conversions, inter-entity transactions, local tax reporting and more - eliminating manual effort so you can close the books 25-70% faster and concentrate on growth.
Lack of role-based reporting and visibility across the organisation	Intacct offers personalised and graphical dashboards and scorecards
Limited visibility and control over financial periods	Intacct offers ability and flexibility around custom accounting periods
Integrations with 3rd party systems are limited	Sage Intacct offers open and well documented API integrations and has a wide partner and ISV ecosystem
Sage 50 does not have true <i>lead to quote</i> via CRM – Finance with bi-directional sync of information	<p>Sage Intacct has an embedded salesforce connector. Sage Intacct connects Sales, Revenue, and Finance from the initial transaction through reporting, forecasting, and billing to:</p> <p>Eliminate data re-entry and inaccuracies that delay downstream approvals, billing, and reporting.</p> <p>Allow Finance to get real-time visibility to customer and transaction data.</p> <p>Enable Sales and Revenue to serve customers efficiently and accurately with access to transaction status, billing, and payments.</p> <p>Provide a shared system of record so everyone can trust the numbers.</p>

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On premise solution meaning still need to invest in IT infrastructure, IT support and servers. Very expensive to upkeep	True cloud offering access via any place / device that offers internet connection
Reliance on spread sheets - means reporting is limited and inflexible	<p>Sage Intacct's interactive custom report writer lets you easily create real-time reports that tackle your toughest financial reporting needs. Get the insights you need in seconds to address complex issues and respond to market changes.</p> <p>Start with hierarchical field selection, drag-and-drop design, automatic conditional formatting, grouping, and subtotals. Then go to the next level with calculated columns with calendar and math functions, conditional logic, rolling sums and aggregations, and pivot tables.</p> <p>And when you need specifics, just drill down to transaction details.</p>
Manual processes mean tasks take longer than the business would like (inefficient)	Intacct offers the ability to automate manual, repetitive, and time-consuming tasks
Lack of robust reporting and visibility to drive decision making	With Sage Intacct's financial reports, you get the agility and flexibility to quickly slice-and-dice the details that matter to all key stakeholders: investors, executives, sales, finance, and other departments. And when you have new questions, dive deeper with custom reports, dashboards, or visualizations. Reach peak performance with fast answers for confident decision-making.
Difficulty in adapting to new business requirements and systems	Sage Intacct offers a modern, intuitive user interface and experience
Sage 50 has limited Stock Capabilities – no back-to-back ordering or multiple stock locations	Intacct offers multiple warehouses, different units of measure, linking SO's to PO's, kitting capabilities and much more



For more information, visit: www.vision33.co.uk/intacct