InterCompany
for SAP Business One

DESIGNED SPECIFICALLY FOR SAP BUSINESS ONE PARTNERS

As an SAP Business One partner, you know that companies managing subsidiary operations face unique requirements. Over the years, companies have developed various intercompany solutions to address those needs, but none were easily configured by the partner community. **Until now.**

Vision 33's InterCompany for SAP Business One is unlike any other intercompany solution on the market.

Designed by and for SAP Business One Partners
InterCompany is the first multi-entity solution designed from the ground up to meet the needs of the SAP Business One partner community.

Configures in minutes...not days
InterCompany is designed to deliver quick time-to-value for your customers and can be configured by you, the partner, in minutes, not days.

Generates a new, recurring revenue stream
The predictable subscription model takes the guesswork out of scoping deals, eliminates customers' upfront cost objections, increases customer stickiness, and gives partners a new stream of recurring revenue.
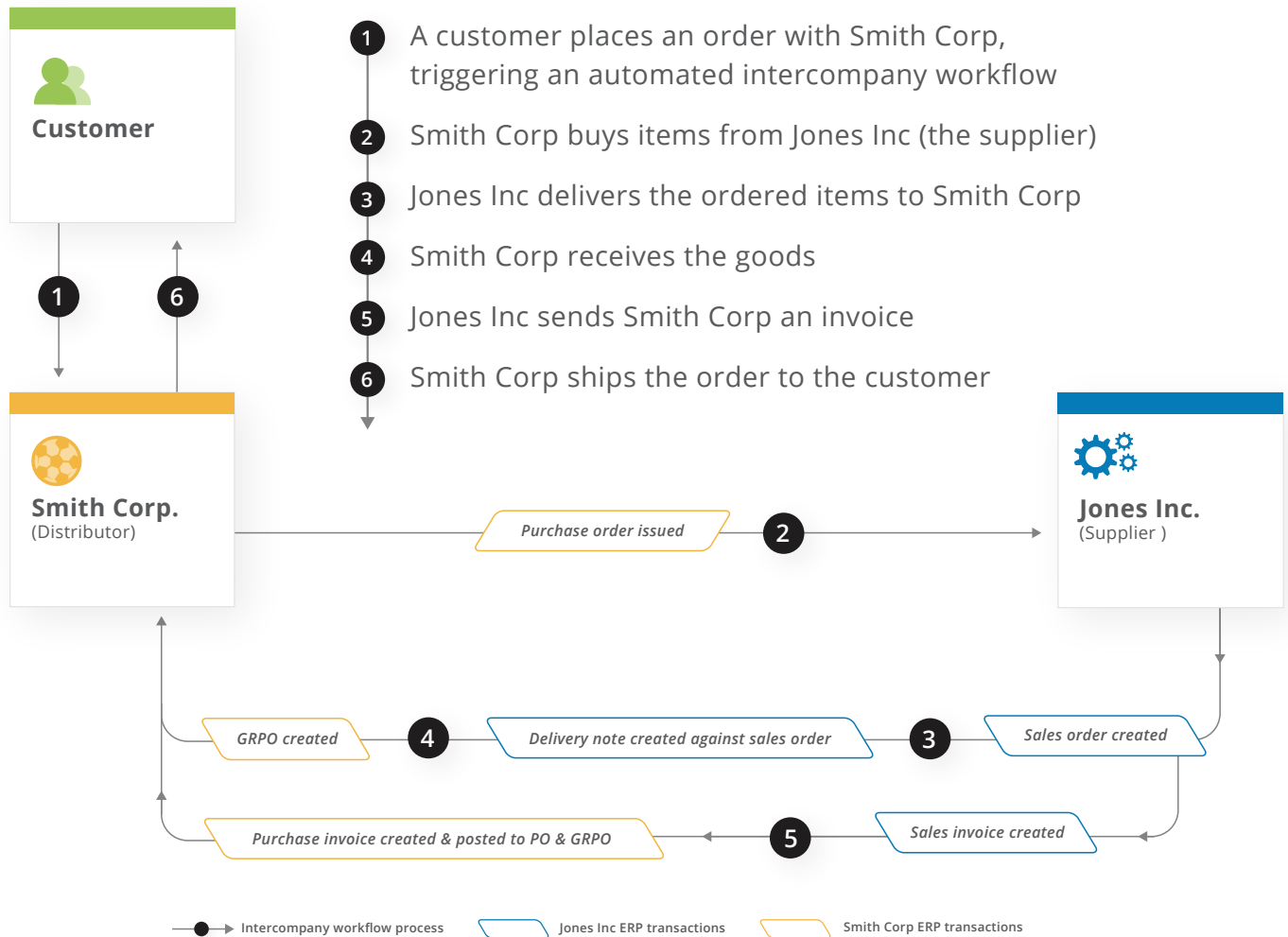
Intercompany Solutions

Master Data Replication
- Business partner
- Chart of accounts
- Item master
- Item groups
- Manufacturers
- Shipping types
- UoM groups
- Unit of measure
- Industry
- BP groups

Intracompany Transactions

Purchase order	⟷	Sales order
Delivery note	⟷	GRPO
GRPO	⟷	AR invoice
AR invoice	⟷	AP invoice
AP credit	⟷	AR credit

Standard purchase order workflow

Customer

1. A customer places an order with Smith Corp, triggering an automated intercompany workflow
2. Smith Corp buys items from Jones Inc (the supplier)
3. Jones Inc delivers the ordered items to Smith Corp
4. Smith Corp receives the goods
5. Jones Inc sends Smith Corp an invoice
6. Smith Corp ships the order to the customer

Smith Corp.
(Distributor)

Purchase order issued **2**

Jones Inc.
(Supplier)

GRPO created **4** Delivery note created against sales order **3** Sales order created

Purchase invoice created & posted to PO & GRPO **5** Sales invoice created

● → Intercompany workflow process ▱ Jones Inc ERP transactions ▱ Smith Corp ERP transactions

By automating master data replication and intercompany transaction processing, your customers will eliminate countless hours of manual data entry and costly errors each month.

How your customers will benefit from
Vision33's InterCompany for SAP Business One

Comply with regulatory mandates and corporate policies

Companies with multiple business entities must comply with intercompany accounting standards. Missed steps and inaccurate data entry put compliance at risk and compromise the integrity of every financial report. InterCompany flags and automates intercompany transaction processing, making it easier for businesses to comply with local reporting mandates.

Eliminate redundant data entry and costly errors

A simple multi-entity transaction can splinter into manual, redundant data entry tasks. InterCompany integrates siloed financial systems, allowing transactional data to move seamlessly between them.

Improve cross-functional collaboration

Optimizing operations requires engagement at both strategic and transactional levels. InterCompany's automated workflows and notifications facilitate collaboration between teams.

Provide on-demand access to accurate financial data

InterCompany delivers anytime access to accurate financial data, empowering teams to respond confidently to changes on the fly.

Scale operations

As transactions increase, the manual processes that once comfortably supported operations now hamper sustained growth. InterCompany automations allow operations to scale without errors for a fraction of the cost.

Help your customers do more with SAP Business One.

Vision33 is a trusted partner and leading provider of modern integration and automation solutions for the SAP Business One channel. Our products will help you generate new revenue streams, win more business, and boost the lifetime value (LTV) of your customers. Contact us to explore partnership opportunities.

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