



Environmental Technology  
Company Gains Efficiency  
and Scalability with Sage  
Intacct



# ABOUT

Based in St. John's, Newfoundland and Labrador, eDNAtec uses advanced genomics technology to assess and monitor ocean health. The company generates environmental insights to support ocean-based industries and operates the world's first fully-dedicated research center for environmental genomics. As leaders in this emerging science and technology field, eDNAtec chose Sage Intacct because it was a cloud-based solution that offered scalability and streamlining capabilities. With Vision33 as their trusted local partner, the remote implementation took only two months – with the benefits kicking in immediately.

**eDNAtec is headquartered in**  
St. John's, Newfoundland and Labrador Canada

Visit them at [www.ednatec.com](http://www.ednatec.com)



## Moving to In-House Accounting

When Janis Swantee joined eDNAtec to manage their financial operations in May 2019, the company's bookkeeping was being outsourced. Getting things done required many email exchanges and adjusting deadline-sensitive work to the service provider's schedule. In addition, the limited ability to access reporting or adjust entries made routine tasks time-consuming for fast-growing eDNAtec.

The process wasn't scalable and the work needed to be streamlined. When eDNAtec brought Swantee on board, the company was ready to bring their accounting work in-house.

**“** *It was time for a new system. “It was time-consuming to send the information offsite to be posted, check the entries, send adjustments and corrections, and verify again,” Janice Swantee, eDNAtec’s Accounting Operation Manager explains.*

# Sage: A Tried-And-True Brand

During their search for software to power their new accounting system, eDNAtec narrowed down the options by evaluating a respected brand: Sage. “I was focusing on a Sage product because it’s so well-used in the market. I knew it was tried and true,” remarks Swantee. “When I spoke to Vision33, they offered Sage Intacct as a preferred software solution.”

Before considering software options, eDNAtec identified several priorities. Consolidating and streamlining businesses processes, like purchase orders and approvals, was key. Existing employees had reliable methods for keeping track of purchase orders and other documents, but they were stored in multiple places. By bringing existing processes and information together under one system, Intacct eliminates manual compilation of information and documents from multiple sources and saves valuable time.

With laboratory operations located in Newfoundland and Labrador, Canada, and key activities in other provinces and countries, accessing the system remotely was another great benefit offered by Sage Intacct. With this cloud-based system, eDNAtec employees can easily access real-time information when and where they need it.

Beyond the daily benefits of a cloud-based system, eDNAtec recognizes its growth potential with Intacct. The system’s scalability creates a foundation that will allow the company to expand into additional geographic regions and better serve its international customers.





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*Janis Swantee,  
Accounting Operations Manager*

## The Power of Project Management

With a small team, eDNAtec knew proper project management and the right implementation partner were vital.

By partnering with Vision33's experienced project management group, eDNAtec enjoyed a smooth implementation. "We were impressed," admits Swantee. "The project approach was well laid out and streamlined. The schedule was excellent. It gave us time to do project-related tasks but did not assume we didn't have other things to do as well."

Despite juggling regular operations and other urgent projects along with the implementation, eDNAtec easily stayed on track, supported by Vision33's project management expertise. Vision33 broke the project down into manageable stages with clearly defined tasks and reasonable deadlines that made the project motivating and rewarding. And, whenever eDNAtec had questions about the new system, Vision33 responded quickly with straight forward answers.



# An Effective Remote Implementation

Believing that face-to-face interaction was highly desirable, eDNAtec chose a partner that could be physically present at their office to implement Sage Intacct. However, when the project began, COVID-19 restrictions prevented an in-person implementation. Since Vision33 has years of experience working remotely, the change in plans was expertly handled and resulted in a smooth implementation.

Vision33 held regular scheduled weekly meetings with eDNAtec via video conference. Knowing Vision33 had a strong project plan and was working behind the scenes as a trusted partner made it easy to work on the implementation amongst other priorities. Swantee claims, "It was just as good – if not better – doing the implementation remotely versus in person."



*Doing the implementation through remote delivery worked really well. Initially, we selected a local firm to allow a specialist to visit our office during software implementation. When the pandemic restrictions started, I resigned myself to a remote implementation. But it was more effective than I could have ever thought. We had a clear schedule, regular meetings, and face-to-face interaction – even though it was on camera."*

*Janis Swantee,  
Accounting Operations Manager*



# Saving Time on Critical Tasks

Since going live on the Intacct platform, the time it takes for eDNAtec to complete routine tasks has decreased drastically. In addition, the timeframe for critical monthly reporting has decreased by two weeks.

Swantee and other eDNAtec employees consider Sage Intacct user-friendly and intuitive. “It’s not difficult to run reports or post transactions,” says Swantee. “We have many stakeholders to whom we regularly report. Intacct lets us use a matrix of dimension fields to easily generate reports for professional presentation in the manner we require.”

Making changes to postings is very easy, which eliminates the need to reverse and repost. And while the system contains many useful predesigned reports and statements, it’s also simple to customize reporting and save preferences. When it comes to dashboard information displays, Intacct offers choices for the user so that key data is easily accessible in real-time – without the clutter of unnecessary fields.

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## Seeing the Value of Sage Intacct

With Sage Intacct, eDNAtec has a solidly positioned ERP system for the future. As the business grows, Intacct is ready to expand with it. Increased efficiencies and insights gained with the system will stream-line business functions and daily operations. Users can work remotely, no matter where they are in the world.

As a smaller company, eDNAtec was aware of other software options that are marketed for small busi-nesses. However, they also realized a smaller system would not offer the scalability and ease of remote access they required to support their vision.

Now, eDNAtec is not only very confident they chose the right solution – they wish they had it done it six months sooner. “If I had known Intacct was so easy to implement, I would have done it soon after I started with the company. It would have meant valuable time savings from the gate and afforded enhanced reporting focused on priorities and growth opportunities.”





Vision33 transforms business processes and results for customers by delivering value through the promise of technology and its benefits for growing businesses. For over 30 years, Vision33 has helped companies integrate and automate their business processes and applications to better serve their customers, employees, and stakeholders. The technologies may have changed drastically in 30 years, but Vision33's mission has never wavered.

With over 1,000 customers worldwide, Vision33 helps manufacturers, distributors, service firms, and SaaS businesses outperform their competition and lead their industries with successful technology investments.

With nearly 500 employees, Vision33 offers product expertise, business experience, and innovative technology leadership. Whether a global company with 100 subsidiaries or a small business, Vision33 works alongside every customer to meet their goals.

Vision33 also has formal partnerships to resell, implement, and support leading ERP applications, is a leader in cloud deployment, and has developed exclusive products, including Saltbox ([saltbox.io](http://saltbox.io)) and iDocuments ([idocuments.io](http://idocuments.io)).

*For more information about Vision33, visit [www.vision33.com](http://www.vision33.com).*

**Contact your nearest Vision33 sales office to discuss how we can help transform your business.**

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